



PRESS KIT

ALIPHOS®, EUROPEAN LEADER IN THE PRODUCTION
OF PHOSPHATES INTENDED FOR ANIMAL FEED

 **Aliphos®**



www.aliphos.com

Member of the
Ecophos® Group

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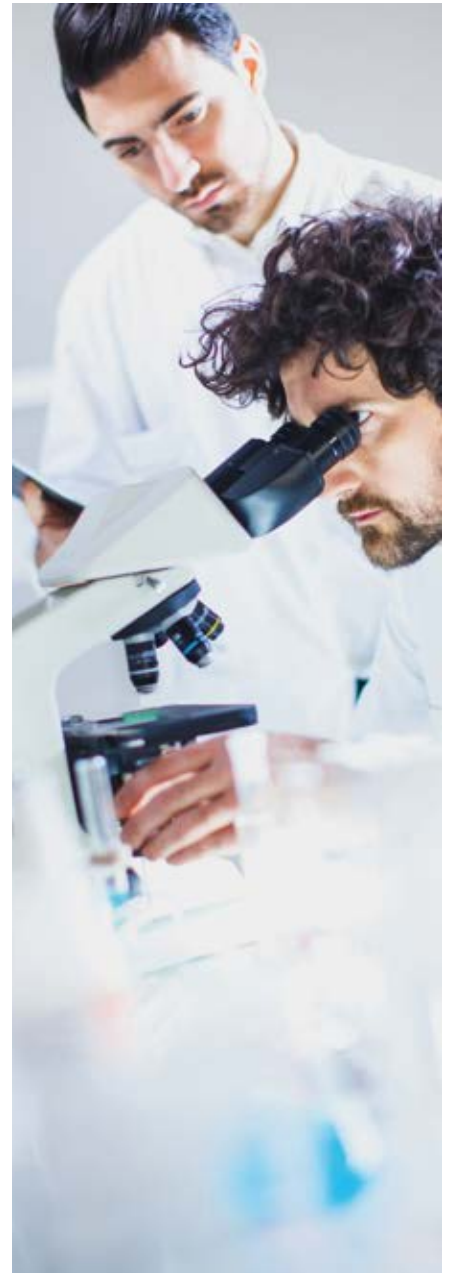
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ALIPHOS® IN BRIEF

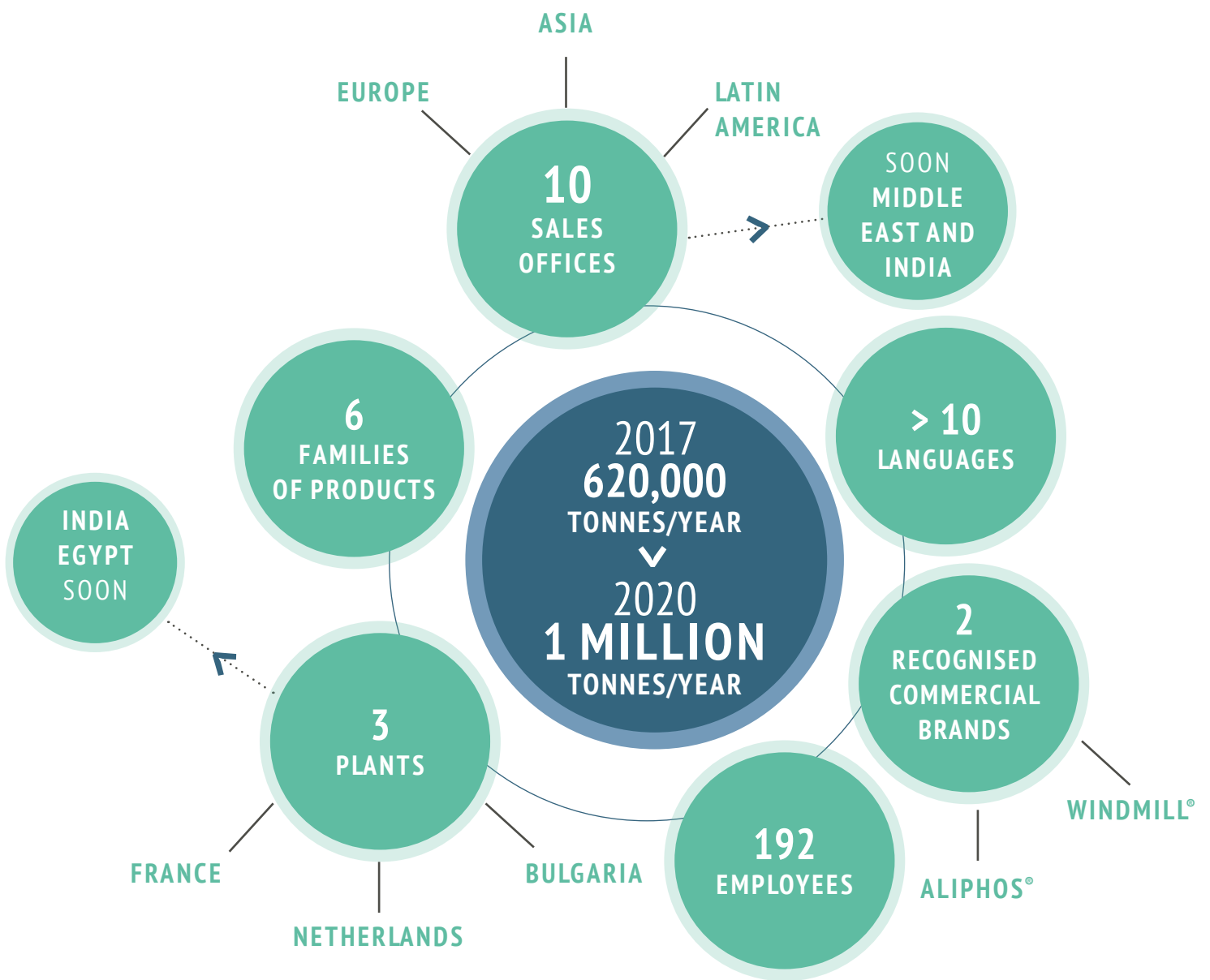
A subsidiary of the Belgian Ecophos® group, Aliphos® is the largest producer of inorganic phosphates for animal feed in Europe. Aliphos® has three production sites in Europe: Rotterdam (The Netherlands), Devnya (Bulgaria), and Dunkirk (France). The total production capacity is 620,000 tonnes per year.

With the latest production units coming into service in India and Egypt, the objective is to become the largest producer on a global scale by 2020 with a presence on 3 continents and an installed capacity of 1 million tonnes per year.

The Belgian group Ecophos® was created in 1996 by Mohamed Takhim. Employing 300 people, the group has its headquarters and its main research centre at Louvain-la-Neuve (Belgium), and also has a design office in Lummen and a centre of excellence in Bulgaria.

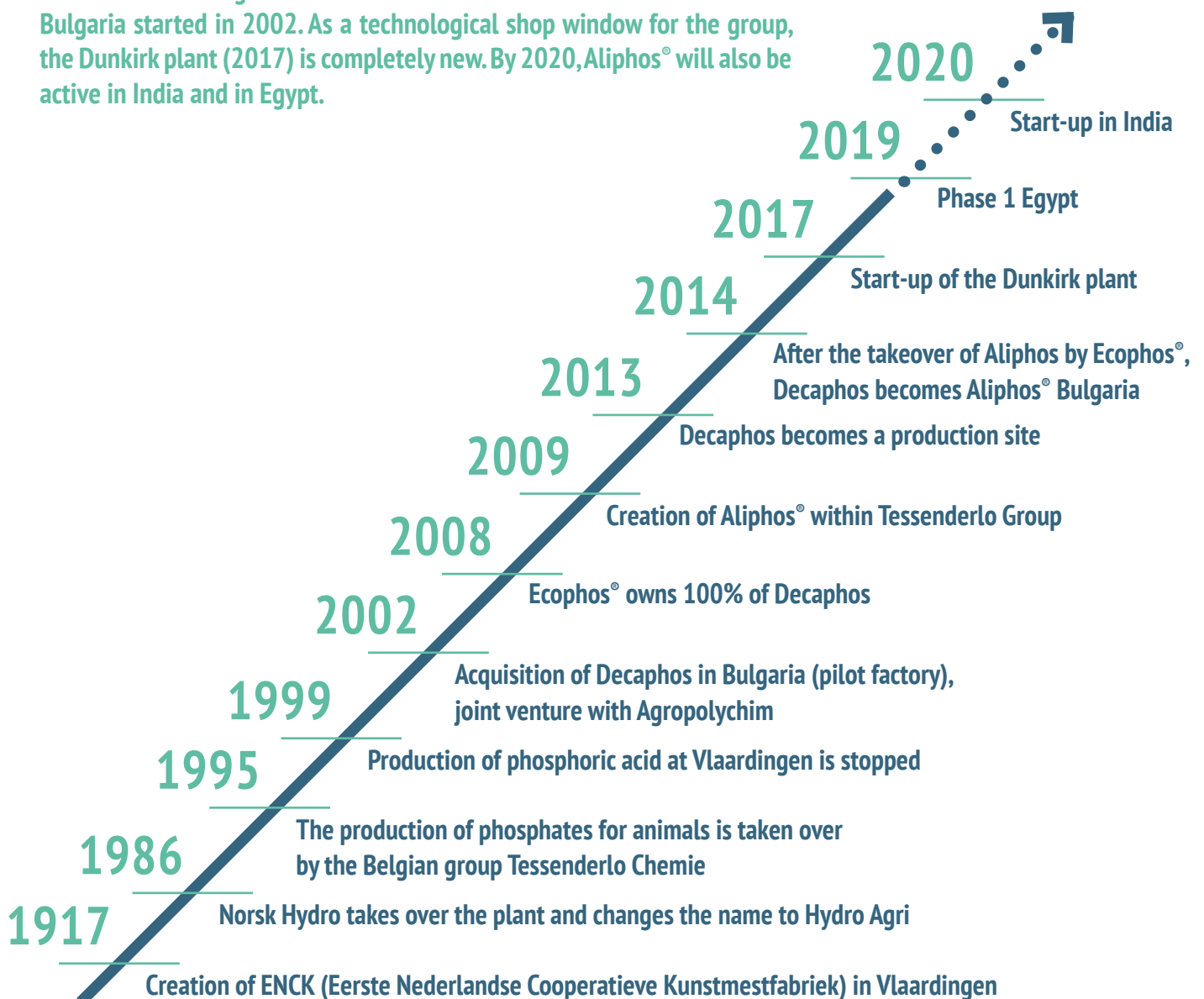


KEY FIGURES



KEY DATES

Aliphos currently has 3 plants in Europe. Two of these were founded previously under another brand before becoming part of the Aliphos[®] fold: the business goes back to 1917 in the Netherlands and the one in Bulgaria started in 2002. As a technological shop window for the group, the Dunkirk plant (2017) is completely new. By 2020, Aliphos[®] will also be active in India and in Egypt.



THE 5 X 5 STRATEGY

In 2015, Aliphos® deployed the strategy entitled "5 x 5" to realise a clear ambition: to become world leader in the phosphate industry by 2021.

- **5 years:** implementation of the strategy is spread over the period 2015-2020.
- **5 product families:** Aliphos® already presents the widest range of products in the world, with 6 product families and 16 products in total. Aliphos®'s philosophy is to develop the most suitable product for the specific needs of each animal species (chickens, ruminants, pigs, aquaculture, etc.).
- **5 production plants:** 3 are operational (The Netherlands, Bulgaria and France) and 2 are under construction (India and Egypt).
- **5 countries:** with its five plants in The Netherlands, Bulgaria, France, India and Egypt, Aliphos® will be the most global producer, with a presence on three different continents.
- **5 x turnover:** the target of 500 million euros of turnover will be reached in 2020 thanks to the commissioning of the new plants: Dunkirk at the end of 2017, Egypt phase 1 for 2019 and India in 2020.

VISION

In a world confronted with significant demographic and environmental challenges, it is essential to provide high-quality ingredients. Aliphos® wants to be the world leader in inorganic feed phosphates which will contribute to feeding an ever-growing world population.

MISSION

Aliphos®'s objective is the improvement of animal feed, by putting the emphasis on a sustainable process, we are providing our customers with innovative and highly digestible products, with great added value.

HIGH-QUALITY PRODUCTS

Phosphate is a raw material essential to the development of living organisms – humans, animals and plants. It is, in effect, a constituent part of our bodies. Phosphate is used to manufacture fertiliser and is a component in animal feed.

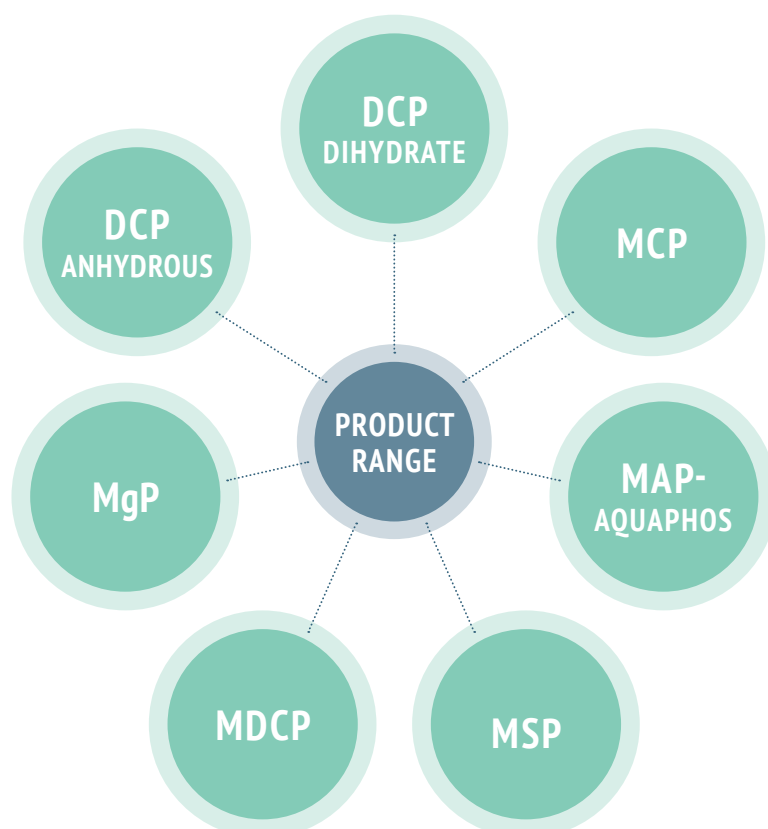
The material is extracted from phosphate rocks but, a little like oil, world resources of high-quality phosphate will run out in approximately 80 to 100 years. Hence the urgency to find innovative solutions in this field if we want to avoid a serious food crises. Aliphos® stands out specifically from its competitors through an innovative technology developed by Mohamed Takhim, the founder of the Ecophos® group. This process enables lower quality rocks to which up to now have been very little used be put to effective use. The group is the first in the world to industrially extract the phosphates contained in this type of mineral.

This results in highly purified products, displaying an excellent digestibility, which provide high-yield nutritional elements for cattle. Furthermore, this technology enables production and energy costs to be reduced by 30%.

THE 7 PRODUCT FAMILIES

One single type of phosphate is not enough to effectively cover all the needs of all animals. It is this conviction which drives Aliphos®, whose objective is to develop the most suitable product for each animal species (chickens, ruminants, pigs, aquaculture, etc.).

Aliphos® prides itself on obtaining all certifications which exist in Europe for each product.





High-resolution photos for the press
can be downloaded from:
www.aliphos.com/press

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